Translation

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Summary of Consolidated Financial Results for the Nine Months Ended February 29, 2024 (Based on Japanese GAAP)

April 12, 2024

Company name: Gunosy Inc. Stock exchange listing: Tokyo

Stock code: 6047 URL https://gunosy.co.jp

Representative: Representative Director and President Kentaro Nishio

Inquiries: Corporate Officer and CFO Tatsuyuki Iwase TEL (03)5953-8030

Scheduled date to file Quarterly Securities Report: April 12, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended February 29, 2024 (from June 1, 2023 to February 29, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|-------|------------------|---|-----------------|---|---|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended February 29, 2024 | 5,649 | (6.5) | (112) | _ | (859) | - | (913) | _ |
| Nine months ended February 28, 2023 | 6,045 | (8.4) | (156) | Т | (1,233) | _ | (492) | _ |

| | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
| | Yen | Yen |
| Nine months ended February 29, 2024 | (37.99) | - |
| Nine months ended February 28, 2023 | (20.56) | = |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of February 29, 2024 | 11,366 | 10,155 | 88.7 |
| As of May 31, 2023 | 12,324 | 10,857 | 87.5 |

2. Cash dividends

| | | Annual dividends per share 1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end Total | | | | |
|-------------------------------------|-----------------|---|-----|------|------|--|
| | 1st quarter-end | | | | | |
| | Yen | Yen | Yen | Yen | Yen | |
| Year ended May 31, 2023 | _ | 0.00 | _ | 0.00 | 0.00 | |
| Year ending May 31, 2024 | _ | 0.00 | _ | | | |
| Year ending May 31, 2024 (Forecast) | | | | - | - | |

3. Forecast of consolidated financial results for the year ending May 31, 2024 (from June 1, 2023 to May 31, 2024)

Percentages indicate year-on-year changes

| | Net sales | | Operating pr | ofit | Ordinary pro | ofit | Profit attributa owners of pa | | Earnings per sh | are |
|-----------|-----------------|-------|-----------------|------|-----------------|------|-------------------------------|---|-----------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Y | en ' |
| Full year | 7,290 | (9.5) | (30) | _ | (1,044) | _ | (1,170) | _ | (48 | 3.67) |

4. Notes

(1) Changes in significant subsidiaries during the nine months ended February 29, 2024 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No Changes in accounting policies due to other reasons:

No Changes in accounting estimates:

Restatement of prior period financial statements:

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of February 29, 2024

24,237,774 shares

As of May 31, 2023

24,237,774 shares

Number of treasury shares at the end of the period

As of February 29, 2024 158,719 shares As of May 31, 2023 222,444 shares

Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended February 29, 2024 24,052,414 shares Nine months ended February 28, 2023 23,963,159 shares

Quarterly consolidated financial statements Consolidated balance sheets

(Millions of yen)

| | As of May 31, 2023 | As of February 29, 2024 |
|-------------------------------------|--------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 5,925 | 5,559 |
| Accounts receivable - trade | 669 | 702 |
| Other | 677 | 695 |
| Total current assets | 7,272 | 6,957 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 8 | 8 |
| Other, net | 4 | 3 |
| Total property, plant and equipment | 12 | 12 |
| Intangible assets | | |
| Goodwill | 40 | - |
| Other | 0 | 0 |
| Total intangible assets | 40 | 0 |
| Investments and other assets | | |
| Investment securities | 4,940 | 4,355 |
| Deferred tax assets | 18 | 1 |
| Other | 39 | 40 |
| Total investments and other assets | 4,998 | 4,396 |
| Total non-current assets | 5,051 | 4,408 |
| Total assets | 12,324 | 11,366 |

| | As of May 31, 2023 | As of February 29, 2024 |
|---|--------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 421 | 259 |
| Accounts payable - other | 325 | 306 |
| Income taxes payable | 42 | 111 |
| Advances received | 466 | 292 |
| Provision for point card certificates | 0 | _ |
| Provision for share awards | 9 | 3 |
| Provision for bonuses | _ | 21 |
| Other | 172 | 90 |
| Total current liabilities | 1,438 | 1,086 |
| Non-current liabilities | | |
| Provision for share awards | 9 | 13 |
| Deferred tax liabilities | 19 | 111 |
| Total non-current liabilities | 28 | 124 |
| Total liabilities | 1,466 | 1,210 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 4,099 | 4,099 |
| Capital surplus | 4,099 | 4,099 |
| Retained earnings | 2,478 | 1,512 |
| Treasury shares | (307) | (211) |
| Total shareholders' equity | 10,369 | 9,500 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 16 | 80 |
| Deferred gains or losses on hedges | 90 | 7 |
| Foreign currency translation adjustment | 311 | 492 |
| Total accumulated other comprehensive income | 419 | 580 |
| Share acquisition rights | 68 | 75 |
| Total net assets | 10,857 | 10,155 |
| Total liabilities and net assets | 12,324 | 11,366 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| | Nine months ended | Nine months ended |
|---|---------------------------------------|---------------------------------------|
| | February 28, 2023 | February 29, 2024 |
| Net sales | 6,045 | 5,649 |
| Cost of sales | 3,675 | 3,464 |
| Gross profit | 2,369 | 2,185 |
| Selling, general and administrative expenses | 2,526 | 2,297 |
| Operating loss | (156) | (112) |
| Non-operating income | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · |
| Interest income | 5 | 31 |
| Foreign exchange gains | 9 | 20 |
| Other | 2 | 3 |
| Total non-operating income | 18 | 55 |
| Non-operating expenses | | |
| Commission expenses | 12 | 7 |
| Loss on investments in investment partnerships | 17 | 27 |
| Share of loss of entities accounted for using equity method | 1,055 | 768 |
| Other | 10 | 0 |
| Total non-operating expenses | 1,095 | 802 |
| Ordinary loss | (1,233) | (859) |
| Extraordinary income | | |
| Gain on sale of investment securities | 9 | _ |
| Gain on sale of shares of subsidiaries and associates | _ | 386 |
| Gain on change in equity | 1,001 | - |
| Gain on reversal of share acquisition rights | 18 | 0 |
| Other | 2 | - |
| Total extraordinary income | 1,030 | 386 |
| Extraordinary losses | | |
| Impairment losses | _ | 22 |
| Loss on valuation of investment securities | _ | 165 |
| Total extraordinary losses | _ | 187 |
| Loss before income taxes | (202) | (660) |
| Income taxes - current | 66 | 151 |
| Income taxes - deferred | 226 | 101 |
| Total income taxes | 293 | 252 |
| Loss | (495) | (913) |
| Loss attributable to non-controlling interests | (2) | |
| Loss attributable to owners of parent | (492) | (913) |

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

| | (Millions of yen) |
|-------------------|--|
| Nine months ended | Nine months ended |
| February 28, 2023 | February 29, 2024 |
| (495) | (913) |
| | |
| 6 | 63 |
| 17 | (83) |
| 10 | _ |
| (16) | 180 |
| 17 | 160 |
| (477) | (752) |
| | |
| (475) | (752) |
| (2) | _ |
| | February 28, 2023 (495) 6 17 10 (16) 17 (477) |